



FM Essentials
Consulting | Services | Software

Clients and Projects— Consulting

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Clients for our Consulting business include, but are not limited to:

- **Westpac**—International Tower 2 (Barangaroo) (60,000 sq. m)
Asset Management Plan / Lease Review / Operations Manuals / FM Readiness
- **Medibank**—Medibank Place (30,000 sq. m)
FM Strategy / Operating Budget / Design Inputs / Asset Management Plan / Service Briefs / Specifications / Procurement Services / FM Readiness / Post Implementation Facility Manager
- **ANMF**—535 Elizabeth Street (16,000 sq. m)
FM Strategy / Service Plans / Specifications / Procurement Services / FM Readiness
- **IAG**—Darling Park Tower 2 (30,000 sq. m)
Strategic FM Advisory / Design Inputs
- **Origin Energy**—321 Exhibition Street (31,000 sq. m)
FM Readiness / Post PC Safety and Compliance / Post Implementation Facility Manager
- **Westpac**—150 Collins Street (22,000 sq. m)
Strategic FM Advisory / Mobilisation Plan / Procedures / FM Readiness / Project Transition
Post Implementation Facility Manager
- **Vicinity Shopping Centre**—TowerONE (7,000 sq. m plus base building advisory)
Strategic FM Advisory / Design Inputs / Specifications / Procurement Services / FM Readiness

In progress:

- **Deloitte**—477 Collins Street (22,000 sq. m)
Concept Design Review / TBC
- **Seek**—Cremorne Street (20,000 sq. m)
Concept Design Review / FM Design Strategy and Brief / FM Strategy / TBC

Testimonials

FM Essentials were appointed based upon the excellent reputation of their consultants and did a fantastic job of mobilising the organisation's new Melbourne headquarters at 150 Collins Street. This included the development of a suite of strategic documents, the project management of site readiness, and the transition of services supporting the new agile working model to business as usual FM Operations and Workplace management. Their team was highly experienced, professional, and a pleasure to work with.

Victoria Sutton, Corporate Services Manager, Westpac

They not only developed an integrated, fully shared services model for the new national headquarters, but identified opportunities for improvements, and potential cost savings to facilities management services across the national portfolio... Their solutions were practical and innovative...

Nicole Fitzgerald, Physical Stream Lead, Medibank

I would have no hesitation in utilising their skill sets as a technical advisor in the field of facilities management and building operations for future client opportunities.

Chris Freeman, Project Director, APP

Their expertise and enthusiasm has been invaluable in up-skilling the client's FM team and will go long way up to ensuring the site is operated more effectively and efficiently for the life of the development.

Alex Paterson, Project Manager, Montlaur

Their team is enthusiastic, highly professional and well respected in the industry, and can be relied upon to bring top quality project outcomes which enhance end user experiences.

Paul Schmeja, CEO, First Contact

FM Essentials has been providing a range of specialist services for Westpac Group Property during the past 2 years... Most recently they began working on Westpac's new global headquarters at Barangaroo (International Tower Sydney) tasked with strategic readiness and transitioning. Always professional, always reliable, always an eye on the big picture, they have become highly valued members of the Group Property team and Westpac Group.

Karen Stevens, National Operations Manager, Westpac